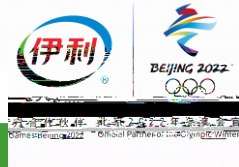


YILI

Official Partner of the Olympic Movement Beijing 2022

# 2019

## YILI 2019 3<sup>rd</sup> Quarter Results



# Contents

1/

About Yili

2/

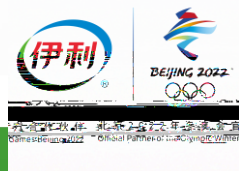
Financial Review

3/

Culture and Brand Management



About Yili



Yili is the No. 1 dairy enterprise in Asia.

Yili owns the largest scale and the most complete product line in China dairy industry.

2008

2010

# About Yili



2018

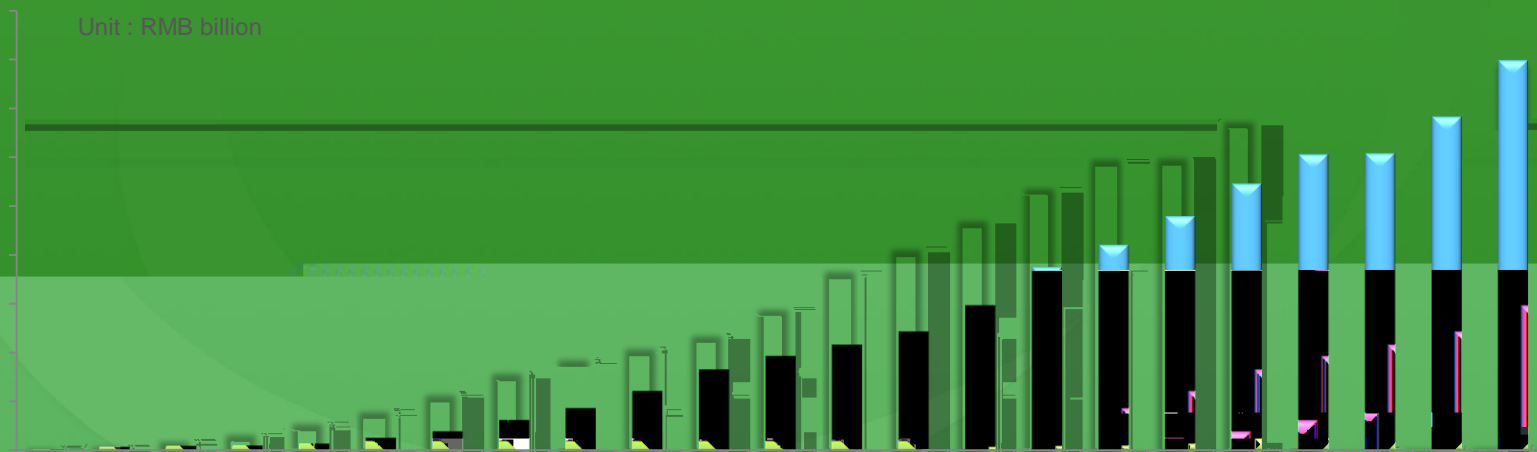
795.53

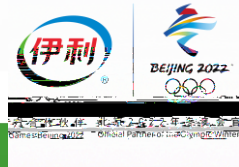
64.40

Total revenues of Yili in 2018 were RMB79.553 billion, and net profit attributable to shareholders of the company was RMB6.440 billion. Both revenues and net profit maintained growth as compared with last year and continued to rank NO.1 in Asia dairy industry.

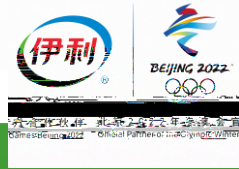
1996 - 2018

Total Revenues (1996 - 2018)





# Introduction of Our Leader



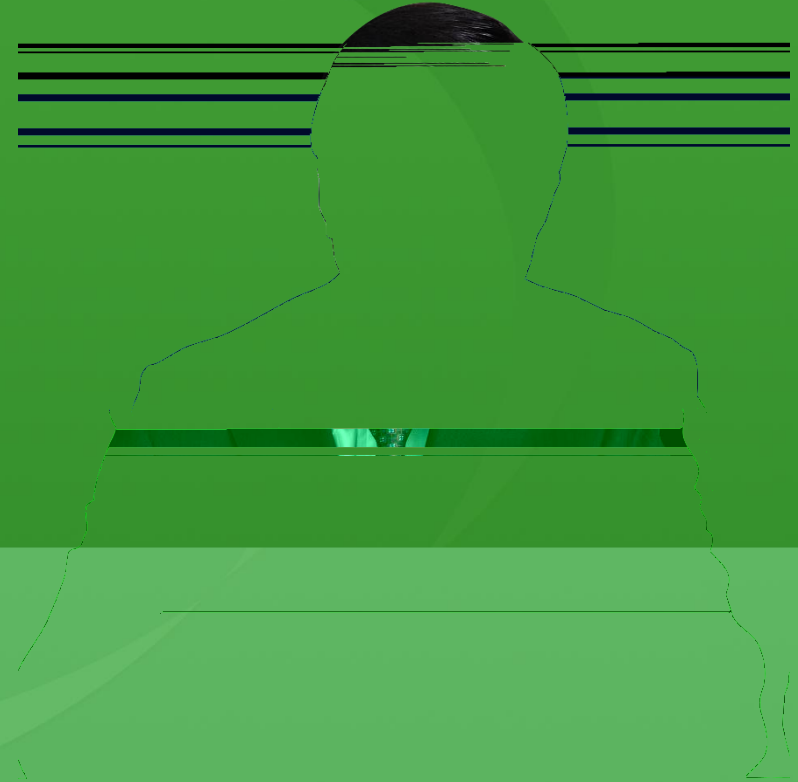
Pan Gang, the Chairman and CEO of Yili Group

2002 520

By 2002, he was the youngest president among the 520 key industrial enterprises

2005 6

He has been holding the position of Chairman and President of Yili Group since June 2005



## Social Positions

Member of the 19th national congress of CPC

Vice President of China Enterprise Union and China entrepreneur Association

Vice chairman of the All-China Youth Federation

Chairman of Chinese Young Entrepreneurs' Association

Vice chairman of China - EU Association

Member of the 17th national congress of CPC

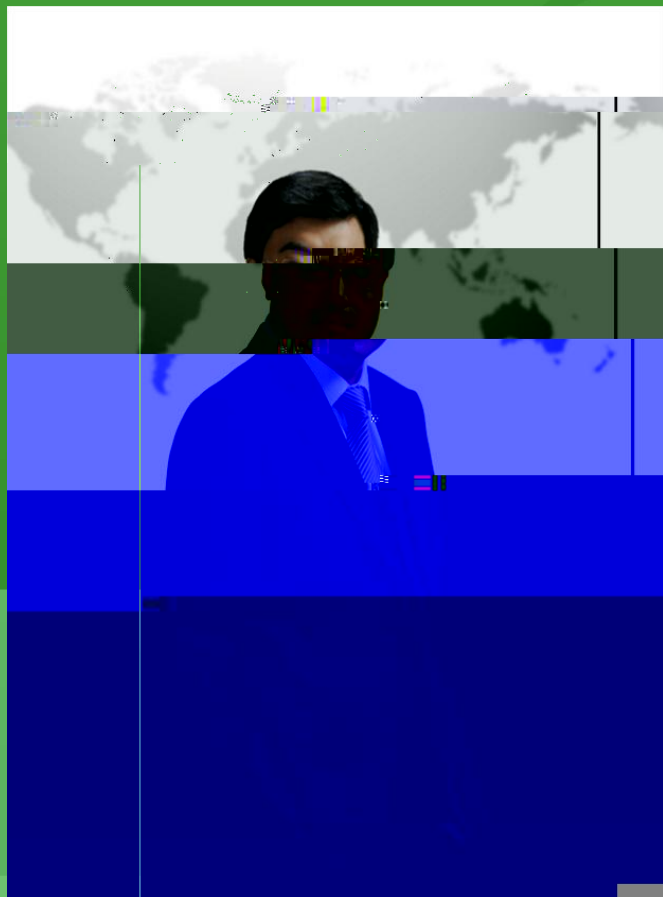
Member of the 12th national committee of CPPCC

Vice chairman of the 11th executive committee of All-China Federation of Industry and Commerce





北京2022年冬奥会官方合作伙伴  
Beijing 2022 Official Partner of Beijing Winter





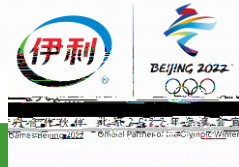


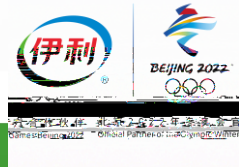
## Financial Review

# Financial Highlights

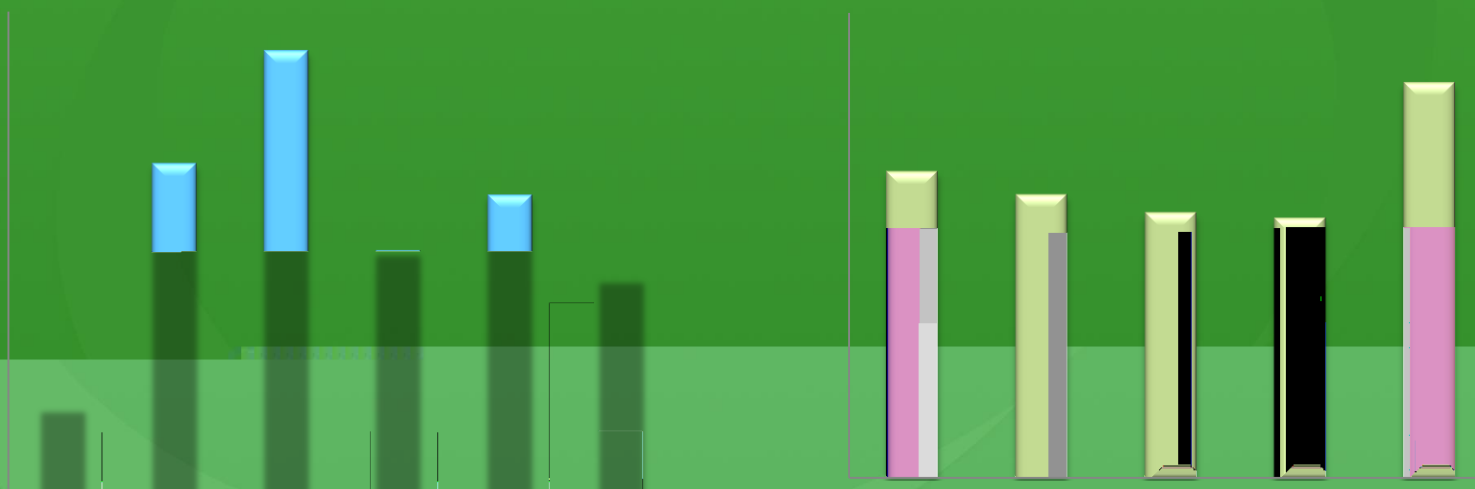
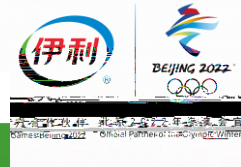




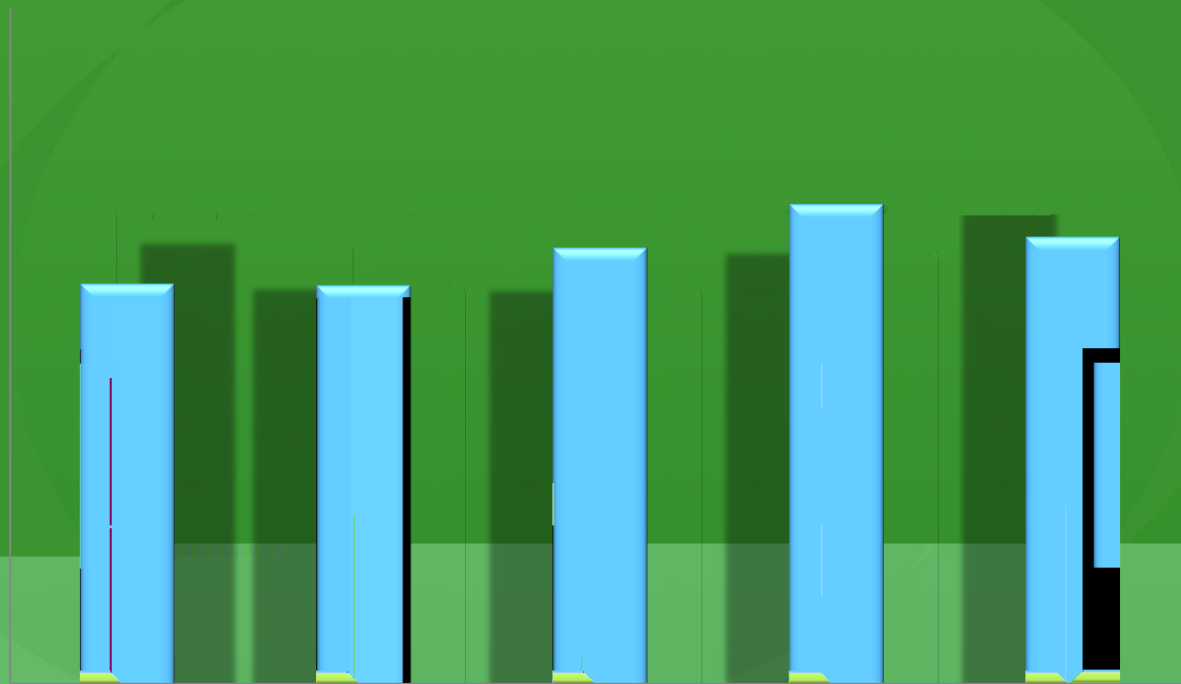
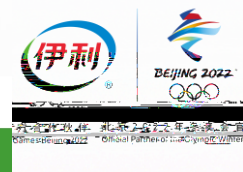




# Cash Flow and Capital Expenditure

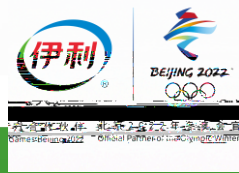


# Dividend Rate





## Our Culture



Belief

Yili  
quality.

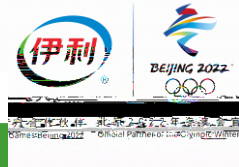


## Our Culture



### Vision

Becoming the most trusted healthy food provider around the world.



Accountability

Innovatinlet6 2021.9.10 Win



## Brand Essence



北京2022年冬奥会和冬残奥会官方乳制品赞助商  
Beijing 2022 Official Partner of the Olympic Winter Games

Nourish for Life

It is the provider of healthy food and also the advocator of healthy lifestyle



## DISCLAIMER



This material is provided by the Inner Mongolia Yili Industrial Group Co., Ltd. (the "Company"). This presentation is a simple description, which is for reference only, not a complete version. Material involving industry, strategy, vision and other forward-looking statements is not substantive commitment to investors. Investors should be aware of investment risks.

